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## ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To Manila, Philippines

Frozen Beef Primals

*Monthly Market Share For: November 1996*

Month\Year: 1\28

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
NYK Line	94%	28%	21 Days	\$247.00	\$7				\$46			18 KT	\$5,400
Sea-Land	6%	21%	16 Days	\$247.00	\$7				\$46			18 KT	\$5,400
OOCL	0%	2%	21 Days	\$247.00	\$7				\$46			18 KT	\$5,400

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: November 1996

Month\Year: 114\1,116

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	47%	42%	13 Days	\$192.00	\$7		3%		AI			18 KT	\$3,686
Hyundai	30%	28%	12 Days	\$186.00	\$7		3%		AI			18 KT	\$3,574
Kline	8%	5%	16 Days	\$183.00	\$7		3%		AI			18 KT	\$3,519
Evergreen	6%	3%	28 Days	\$188.00	\$7		3%		AI			18 KT	\$3,612
Cho Yang	3%	4%	13 Days	\$159.00	\$7		3%		AI			20 KT	\$3,074
OOCL	3%	3%	19 Days	\$183.00	\$7		3%		AI			18 KT	\$3,519
APL	2%	5%	18 Days	\$183.00	\$7		3%		AI			18 KT	\$3,519
Sea-Land	1%	2%	15 Days	\$183.00	\$7		3%		AI			18 KT	\$3,519
Yang Ming	1%	1%	13 Days	\$188.00	\$7		3%		AI			18 KT	\$3,519

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: November 1996

Month\Year: 70\683

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	72%	49%	18 Days	\$237.00	\$7				\$36			18 KT	\$5,040
Evergreen	14%	10%	23 Days	\$241.00	\$7			AI				18 KT	\$4,464 <sup>2</sup>
Mexican Line	4%	7%	17 Days	\$263.00	\$7				\$46			18 KT	\$5,688
APL	3%	4%	19 Days	\$204.00	\$7				AI			18 KT	\$3,798
Cho Yang	1%	4%	17 Days	\$3,580 <sup>1</sup>	\$140 <sup>1</sup>							18 KT	\$3,720
Hyundai	1%	3%	16 Days	\$241.00	\$7	AI						18 KT	\$4,464 <sup>2</sup>
NYK Line	1%	3%	19 Days	\$204.00	\$7				AI			18 KT	\$3,798
Yang Ming	1%	1%	22 Days	\$255.00	\$7				\$46				\$5,544
OOCL	1%	1%	17 Days	\$204.00	\$7				AI			18 KT	\$3,798
Hapag-Lloyd	1%	0%	19 Days	\$204.00	\$7				AI			18 KT	\$3,798

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

Monthly Market Share For: November 1996

Month\Year: 2\129

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	100%	5%	27 Days	\$224.00	\$7				\$36			21 KT	\$4,806 <sup>2</sup>
Mitsui OSK	0%	83%	22 Days	\$247.00	\$7				\$46			18 KT	\$5,400
Sea-Land	0%	8%	23 Days	\$247.00	\$7				\$46			18 KT	\$5,400
Maersk	0%	2%	23 Days	\$247.00	\$7				\$46			18 KT	\$5,400
Evergreen	0%	1%	31 Days	\$240.00	\$7							18 KT	\$4,446

2 Rate is based on a CY-CY movement, not CFS-CY

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: November 1996

Month\Year: 45\368

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	63%	45%	22 Days	\$221.00	\$7	AI	9%					18 KT	\$4,462 <sup>2</sup>
K Line	20%	16%	14 Days	\$267.00	\$7		9%		AI			18 KT	\$5,365
Hanjin	7%	13%	17 Days	\$224.00	\$7		9%		AI			18 KT	\$4,521
Yang Ming	7%	8%	19 Days	\$221.00	\$7		9%		AI			18 KT	\$4,462
NYK Line	4%	8%	19 Days <sup>5</sup>	\$267.00	\$7		9%		AI			18 KT	\$5,365
OOCL	4%	2%	16 Days	\$267.00	\$7		9%		AI			18 KT	\$5,365
Mitsui OSK	4%	2%	17 Days	\$267.00	\$7		9%		AI			18 KT	\$5,365
NYK Line	3%	8%	19 Days <sup>5</sup>	\$267.00	\$7		9%		AI			18 KT	\$5,365

2 Rate is based on a CY-CY movement, not CFS-CY

5 Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Osaka, Japan

Frozen Beef Primals

Monthly Market Share For: November 1996

Month\Year: 307\7,619

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	23%	17%	14 Days	\$429.00	AI		AI		AI			11 KT	\$7,722 <sup>2</sup>
Pacific Express	19%	6%	15 Days <sup>5</sup>	\$4,005 <sup>1</sup>	AI		AI		AI			18 KT	\$4,005 <sup>2</sup>
Hanjin	15%	11%	10 Days	\$183.00	\$7		47%		AI			18 KT	\$4,968
Mexican Line	10%	17%	14 Days	\$166.00	\$7		47%		AI			18 KT	\$4,518
Mitsui OSK	7%	6%	12 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
NYK Line	7%	5%	13 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
Evergreen	5%	9%	16 Days	\$162.00	\$7		47%		AI			15 KT	\$4,413
K Line	4%	20%	13 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
Sea-Land	3%	2%	11 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
OOCL	3%	1%	12 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

5 Transit time is based on departure from Los Angeles, CA.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Frozen Beef Primals

*Monthly Market Share For: November 1996*

Month\Year: 2\17

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Mitsui OSK	50%	70%	22 Days	\$247.00	\$7				\$46			18 KT	\$5,400
Maersk	50%	12%	21 Days	\$247.00	\$7				\$46			18 KT	\$5,400
P&O Nedlloyd	0%	3%	24 Days	\$247.00	\$7				\$46			18 KT	\$5,400

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: November 1996

Month\Year: 3\32

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	58%	13%	22 Days	\$4,300 <sup>1</sup>	AI		AI		AI			18 KT	\$4,300
Mitsui OSK	23%	17%	23 Days	\$247.00	\$7		16%		\$46			18 KT	\$6,111
Kline	19%	9%	20 Days	\$247.00	\$7		16%		\$46			18 KT	\$6,111
Maersk	0%	33%	19 Days	\$247.00	\$7		16%		\$46			18 KT	\$6,111

1 Rate is per container



# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: November 1996

Month\Year: 744\12,129

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Kline	26%	16%	10 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
COSCO	16%	17%	10 Days	\$429.00	AI		AI		AI			11 KT	\$7,722 <sup>2</sup>
Mitsui OSK	14%	11%	11 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
Pacific Express	8%	6%	12 Days <sup>5</sup>	\$4,005 <sup>1</sup>	AI		AI		AI				\$4,005 <sup>2</sup>
Hanjin	8%	5%	11 Days	\$183.00	\$7		47%		AI			18 KT	\$4,968
Evergreen	7%	9%	15 Days	\$162.00	\$7		47%		AI			15 KT	\$4,413 <sup>2</sup>
APL	7%	7%	10 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
NYK Line	5%	6%	10 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
Mexican Line	4%	14%	12 Days	\$166.00	\$7		47%		AI			18 KT	\$4,518
Hyundai	4%	2%	10 Days	\$182.00	\$7		47%		AI			15 KT	\$4,942

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

5 Transit time is based on departure from Los Angeles, CA.